

FOREIGNERS SEEK AMERICAN GOODS

Opportunities Open for Sale of Raw Material and Manufactured Products.

MANY BUILDING NEEDS

Portugal Wants Coal, Spain Pianos and Other Musical Instruments.

The weekly list of trade chances gathered by the United States Department of Commerce is given below.

Addresses of persons and firms mentioned may be obtained through this Bureau. Questions regarding published items should be on separate sheets, a sheet to each item, and the number of the item should be stated in all cases.

The Bureau does not furnish credit ratings or assume any responsibility as to the standing of business men or firms abroad.

The usual precaution should be taken in all cases. Those desiring United States goods and what they want are:

1005. The agency for the sale of food products and footwear is desired by a man in France.

1006. A man in Belgium wishes to obtain the agency for the sale of confectionery and textiles.

1007. The purchase and agency for the sale of plate glass for beveling and cutting and for windows in stock sizes, and of plate, 18 and 22 ounces, packed in cases 200 to 1000 feet super sizes, 10 to 40 by 14 to 48 inches, are desired by a firm in Italy.

1008. Steam coal for railway, annual consumption of about 3,000 tons, is desired by a company in Portugal.

1009. A firm in Italy desires to purchase specialties making and leather cases, etc.

1010. A company in Switzerland desires to purchase from 2,000 to 3,000 pieces of electric of 2 1/2 to 2 3/4 inch threads and from 40 to 88 inches in width.

1011. The purchase of 100 gross, including 2 1/2 and 3 inch "boof" or "branco" waxes is desired by a firm in England.

1012. An importer in France wishes to purchase glucose, starch, glycerine and paraffin.

Pianos Desired in Spain.

1013. Pianos, piano players, auto pianos, harmoniums, accordions, band instruments and general musical merchandise are desired by a firm in Spain.

1014. The agency for the sale of all kinds of hardware, carbonaceous and china-ware is desired by a man in Belgium.

1015. A retired manufacturer of Czechoslovakia desires to purchase or act as agent for the sale of kid and other leather for shoes.

1016. The agency for raw materials and manufactured articles is desired by a firm in Belgium.

1017. The representation of manufacturers for the sale of cement, iron, glass, tin, soap, etc., in Belgium, is desired by a man in Belgium.

1018. An agent in Ireland desires to represent American manufacturers of engineering and shipbuilding materials, rubber, mechanical and general lines, including tires.

1019. The purchase of cold drawn seamless steel pipes for electrical heating and insulation for electrical contacts is desired by a firm in Switzerland.

1020. General hardware lines, including tin, brass and iron, are desired by a firm in Belgium.

1021. A firm in England wishes to purchase as wholesaler in France waxes, including crystal, pearl and powdered starch for laundry and other purposes.

1022. Samples of wool knitting yarns of many colors and hosiery are desired by a firm in Belgium.

1023. Aniline dyes, colors of all sorts, are desired by a firm in Belgium.

1024. The agency for the sale of all kinds of hardware, carbonaceous and china-ware is desired by a man in Belgium.

1025. A wholesaler in Belgium desires to purchase and act as agent for the sale of kid and other leather for shoes.

1026. Large quantities of roundout oil, cottonseed oil and any other edible oil, tallow and other materials for frying, baking and industrial purposes, are desired by a firm in England, which wishes to purchase in Belgium.

1027. An importer in Belgium desires to purchase fine engraved leather, hardware, bicycle parts, motor cycles, motor cycles, machine making machinery and mercury.

1028. The agency for the sale of all kinds of electrical goods, hardware, tools and rubber making machinery.

1029. A graduate of a school of commerce in France desires to represent American firms in that country for the sale of dry goods and accessories, especially linen dress goods and silks.

Clean Newspapers Wanted.

1030. An American firm desires to purchase from 1,000 to 3,000 tons of clean, factory newspapers and waste paper, exported in bales of approximately 600 pounds each.

1031. A firm in Switzerland wishes to purchase and to procure the agency for the sale of scientific apparatus, precision, professional supplies and fine mechanical supplies.

1032. A commercial department of a firm in Belgium has just been opened to aid in the marketing of manufactured goods and products into France and Belgium.

1033. The purchase of lard, sugar, coffee, cocoa, bacon, provisions and meat meats is desired by a firm in Spain.

1034. A retail railway company in Spain wishes to receive catalogue of materials such as steel, overhead construction and electrical conductors.

1035. The agency for the sale of food products and dry goods, preferably cloth, fabric, cotton and for garment making, is desired by a man in France.

1036. A firm desires the representation in France for the sale of foodstuffs, metals and chemicals, including machinery and representative in that country.

1037. A firm in England desires to act as agent for the sale of machinery and electrical equipment.

1038. A manufacturer of machinery in Denmark wishes to purchase coal and form.

1039. An Italian company wishes to form a combination with an American concern manufacturing electrical trucks similar to the batteries.

Europe Joins in U. S. Cotton Plans.

The commission sent to Europe by the managers of the World Cotton Conference, to be held in New Orleans in October, has returned with the full cooperation of the entire Lancashire cotton trade and of cotton merchants in Belgium, France, Switzerland, Italy and

BONDS IN THE STOCK EXCHANGE.

Week Ended August 2, 1919.

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THE WEEKLY CURB MARKET.

INDUSTRIALS.

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STOCK SALESMEN

New York Stock Exchange House

desires salesmen with established records and own clientele.

Address C. J. J., P. O. Box 372, City Hall Station New York.

Philadelphia Brokers Start Branch in 65 Broadway.

Frazier & Co. of Philadelphia and Baltimore have opened an office at 65 Broadway under the management of John L. Montgomery.

The firm was founded in 1813 in Philadelphia, the partners being Benjamin West Frazier, F. Wilson Pritchett and Howard F. Hart.

West End Trust Company, Mr. Montgomery was formerly with Montgomery & Co.

In March, 1916, an office was opened in Baltimore. The firm is represented in Allentown, Harrisburg, Lancaster, Pittsburg, Reading, Scranton, Wilkes-Barre and York.

Private telephone connection is maintained between New York, Philadelphia and Baltimore.

The firm was a member of the successful syndicate that purchased recently \$12,000,000 of Commonwealth of Pennsylvania 4 1/2 per cent. bonds, which are being offered on a 2 1/2 basis.

New York and Hartford Insurance Stocks.

Aetna Casualty & Surety... 510

Aetna Fire... 420

Aetna Life... 420

Aetna Marine... 420

Aetna Steamship... 420

Aetna Towing... 420

Aetna Underwriting... 420

Aetna Water... 420

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